

Credentials Offered on Visto:

Certified Apartment Manager (CAM)	\$825*
Certified Apartment Portfolio Supervisor (CAPS)	\$1,299*
Certified Apartment Supplier (CAS)	\$599*
Independent Rental Owner Professional (IROP)	\$349*
National Apartment Leasing Professional (NALP)	\$319*

**online member pricing*

Micro-Credentials Offered on Visto:

CAMT + E	\$199 for CAMT credential holders
CAM Student Housing (coming soon)	\$299 for CAM credential holders in good standing

Continuing Education Courses Offered on Visto:

Advanced Closing Techniques (1.5 CECs)	Interviewing Skills (1 CEC)
Advanced Telephone Techniques (2 CECs)	Maintenance and the Resident Experience (2 CECs)
Air Conditioning Maintenance & Repair Suite (2 CECs)	Maintenance for Office Staff (1 CEC)
Appliance Maintenance & Repair Suite (1 CECs)	The Make Ready (1 CEC)
Battling Bed Bugs (1 CEC)	NAA Apartmentalize REWIND (6 CECs)
Building a Team Culture (1 CEC)	NAA CampusConnex REWIND (3 CECs)
Business Ethics (1 CEC)	NAA Click, Lease, and Learn (1 CEC)
Business Etiquette (1 CEC)	NAA Education Conference REWIND (6 CECs)
Creative Marketing Promotions (1 CEC)	NAA Student Housing Conference REWIND (3 CECs)
Crisis Management (1 CEC)	NAAEI and Orkin Integrated Pest Management (1 CEC)
Curb Appeal (1 CEC)	NAAEI's Ensuring Accessible Housing (1 CEC)
Curb Appeal and General Exterior (1 CEC)	Performance Management (1 CEC)
Dealing With Difficult People (1 CEC)	Plumbing Maintenance and Repair Suite (1.5 CECs)
Defeating the Mold Monster (1 CEC)	Preventive Maintenance (1 CEC)
Electrical Maintenance and Repair Suite (1 CEC)	Principles of Energy Efficiency for Maintenance (3 CECs)
Employee Coaching (1 CEC)	Principles of Student Housing (6 CECs) (coming soon)
Fair Housing and Beyond (3 CECs)	Traffic Generation (0.5 CEC)
Heating Maintenance and Repair Suite (1 CEC)	
Hoarding (1 CEC)	

Individual credential course modules can also be taken as stand-alone courses for continuing education credit.

Property Management Fundamentals offered on Visto:

Advanced Leasing	Internet Marketing: Quick Start
Asbestos Awareness (English/Spanish)	Introduction to Social Media
Assistance Animals in Multifamily Housing	Ladder Safety 1: Best Practices
Basic Electrical	Ladder Safety 2: Choosing a Ladder
Basic HVAC	Lead Poisoning Awareness
Basic Plumbing	Leadership Skills 1: Knowing Your Role
Being a Team Player	Leadership Skills 2: Talking the Talk
Business Writing: Grammar Works	Leadership Skills 3: Walking the Walk
Conflict Resolution	Leadership: Profiles in Multifamily Housing
Conflict Resolution: Supervisor Version	Leasing 101
Crisis Management 1: Emergency Prevention	Leasing Series 1: Planning and Preparation
Crisis Management 2: Emergency Preparation	Leasing Series 2: Inquiry to Appointment
Crisis Management 3: Response	Leasing Series 3: Touring the Community
Crisis Management 4: Crime Awareness and Prevention	Leasing Series 4: Closing and Follow-Up
Customer Relationship Management	Make Ready Process: Quick Start
Customer Service: Quick Start	Marketing for Affordable Communities
Customer Service 1: Be Proactive	Marketing Principles for Multifamily Housing
Customer Service 2: Be Professional	Office Politics 1: Managing Office Politics
Customer Service 3: Be Prompt	Office Politics 2: Politics and Professional Development
Customer Service 4: Be Professional	Onsite Sales: Quick Start
Curb Appeal: Quick Start	Property Management Financials
Drug-Free Workplace	Reputation Management
Drug-Free Workplace (Supervisor Version)	Resident Retention
Emotional Intelligence 1: Understanding Emotions	Resident Retention: Quick Start
Emotional Intelligence 2: Managing Emotions	Risk Management 1: Risk Assessment
Emotional Intelligence 3: Embracing Emotions	Risk Management 2: Protecting People
Employee Engagement	Risk Management 3: Protecting Property
Employee Motivation	Risk Management 4: OSHA Compliance
Essential Skills for the New Supervisor	Sexual Harassment (English/Spanish)
Fair Housing (DPOR and TDHCA approved)	Sexual Harassment for Supervisors
Fair Housing for Maintenance	Stress Management
Fair Housing II	Telephone Techniques: Quick Start
Follow-up Techniques	Time Management
Fundamentals of Golf Cart Safety	Workplace Diversity
Generational Differences 1: Multigenerational Workplace	Workplace Diversity (Supervisor Version)
Generational Differences 2: Building a Bridge	Workplace Harassment (English/Spanish)
	Workplace Harassment (Supervisor Version)